Our mission:

To build health equity in Silicon Valley.

In 1996, The Health Trust was formed from the sale of three local nonprofit hospitals. Since then, we have served the Silicon Valley community as an operating foundation.

For over 20 years we’ve ensured that health related grants, policies, and services exist to help afford everyone the opportunity to be healthy - especially the most vulnerable. That’s what building health equity means to us.

It’s a mission driven by our core values: respect, integrity, innovation, collaboration, diversity, and stewardship. With the support of our funders, donors, and volunteers, and by partnering with community-based organizations, policymakers, and local leaders, together we can build the equity we seek.

Because everyone’s health matters.

Cover: Hundreds of individuals receive at least one of three health services – cardiovascular screening, vision exam, and/or flu shot – at our annual Open Air Health Fair.
Fiscal Year 2017 marked one of The Health Trust’s largest investments in our community with over $17M invested through direct services and grants. This investment resulted in:

- the continued delivery of quality and culturally competent direct services, including the addition of two food access projects, an award-winning health education workshop, and two Family Resource Centers;
- the issuance of 23 Health Partnership Grants and 37 Community Grants to key partners whose work aligns with our mission;
- successful advocacy efforts pertaining to food security, fluoride, older adults, HIV, transportation, and affordable housing.

Amidst this growth, we began examining our work as we near the end of our most recent five-year strategic plan. This process allowed for reflection and a thorough evaluation of that work, helping shape the direction of our next strategic plan. Our goal is to ensure that the future strategies of The Health Trust maximize our ability - as a provider, funder, and advocate - to build health equity in Silicon Valley.

To that end, we are confident that our recently appointed Chief Executive Officer, Michele Lew, is the right person to lead the strategic direction of The Health Trust. Throughout her career she has demonstrated a commitment to serving the most vulnerable people in our community and proven that she can collaborate with key partners in a complex policy landscape.

Achieving our mission is only possible with a dedicated, talented and mission-driven staff, coupled with key government and nonprofit partners - all of which rely on the generosity of our funders, donors, and volunteers.

Thank you for your continued support as we strive to build health equity in greater Silicon Valley. Together, we can ensure that everyone’s health matters.
The new Josephine Guerrero and Evergreen School District Family Resource Centers provide an environment where children ages 0-5 and their parents and caregivers can learn and grow together.
We provide. We fund. We advocate.

When tackling health disparities we use a multifaceted approach. We provide direct services, fund community-based organizations whose work aligns with our mission, and advocate for policies and initiatives that help advance our mission. Our ability to take on these three roles - provider, funder, and advocate - uniquely positions us to build health equity in Silicon Valley. Here’s a look at some of our outcomes from Fiscal Year 2017:

- **$17M+** invested in our community through grants & services
- **83,433** meals delivered to Meals on Wheels clients
- **5,000** individuals with increased food security
- **539,232** pounds of produce distributed to clients & community
- **700** clients supported by The Health Trust AIDS Services
- **13,446** parents & children received oral health education
- **941** children enrolled in family health insurance
- **650+** veterans who were homeless became housed
- **739** participants in health education workshops
As a **PROVIDER**

We offer quality and culturally competent services that meet health needs in our community that would otherwise go unmet. During Fiscal Year 2017, we **invested $15,126,000 in our community through our programs and direct services** (right). We also added two food access projects, an award-winning health education workshop, and two Family Resource Centers.

### New in Fiscal Year 2017

#### Aug. 2016

**FOODBasket Delivery**

With funding from The Applied Materials Foundation, we now provide food to 70 of our Permanent Supportive Housing clients who have been identified as food insecure. Food bags prepared monthly at our Jerry Larson FOODBasket are delivered to clients by our Intensive Case Managers.

#### Nov. 2016

**Josephine Guerrero Family Resource Center**

With funding provided by FIRST 5 Santa Clara County, we opened our seventh Family Resource Center, located at Robert Randall Elementary School in Milpitas.

#### Jan. 2017

**Food Access Pilot Project (FAPP)**

In partnership with the State Office of AIDS we developed FAPP for people living with HIV/AIDS in select California counties. Based on an intake nutrition assessment, FAPP aims to provide approximately 30% of the daily caloric needs to 150 clients who lack optimal nutrition.

#### Feb. 2017

**Evergreen School District Family Resource Center**

In partnership with FIRST 5 Santa Clara County and funding provided by the Evergreen School District, we opened our eighth Family Resource Center, located at Katherine R. Smith Elementary School in San Jose.

### FY17 Programs & Services

**AIDS Services**

Support for low-income clients living with HIV/AIDS through nursing, social work case management, emergency financial and housing assistance, and food.

**Destination: Home**

A public–private partnership implementing collective impact strategies to end homelessness in Santa Clara County.

**Family Resource Centers (FIRST 5 Santa Clara County)**

Provide an environment where children ages 0-5 and their parents and caregivers can learn and grow together.

**Financial Administrative Support Services**

A wholly owned subsidiary of The Health Trust that provides accounting services to nonprofits.

**Housing Services**

Support for people in need of housing by finding and maintaining stable housing and offering coordination of care with other services.

**Health Insurance Enrollment**

Enrollment in low-cost insurance for uninsured adults and children.

**Health Education Workshops**

Evidence-based courses that help individuals living with chronic conditions manage their health.

**The Jerry Larson FOODBasket**

Nutrition services facility supplying AIDS Services, Meals on Wheels, Housing Services, and Family Resource Center clients with fresh and nutritious food.

**Meals on Wheels**

Meal delivery (and wellness checks) to older adults who are homebound & individuals who are physically challenged.

**Oral Health Education**

Workshops in schools and homes conducted by health educators and lay health workers.
Stephen is one of 632 older adults and adults with disabilities receiving hot, nutritious meals and wellness checks through our Meals on Wheels program.
Volunteers prepare grocery pickup for our clients at The Health Trust. Jerry Larson FOODBasket - a space committed to providing nutrition services while offering engagement opportunities for volunteers.

Left: Paul Hepfer, Dena Dickinson and Candelario Franco - all representing The Health Trust - celebrate the launch of Getting to Zero Silicon Valley-Santa Clara County with Dr. Sarah Lewis of the Public Health Department and Santa Clara County Supervisor Ken Yeager.

Right: Clients from our AIDS Services, Housing Services, and Family Resource Centers join us for an annual Thanksgiving meal hosted by AIDS Services at our Living & Learning Lounge in San Jose.
As a FUNDER

Our endowment provides a direct benefit to residents of Santa Clara and Northern San Benito counties by awarding Health Partnership and Community Grants to nonprofit organizations and public agencies. These restricted dollars are invested in the community to support projects that advance our mission.

Health Partnership Grants are awarded for medically-related purposes and are made in conjunction with our Hospital Sponsor, the Santa Clara Valley Medical Center. During Fiscal Year 2017, The Health Trust awarded 23 Health Partnership grants totaling $1,785,217.

In addition, The Health Trust awarded 37 Community Grants totaling $111,004 for one-time events or projects.

Health Partnership Grants

Bountiful Churchyards - $49,000 over 12 months to host free weekly community meals and offer employment training opportunities to individuals who are homeless.

California Dental Association Foundation - $149,000 over 12 months to provide technical expertise, strategic advice, and project management to bring fluoridated water to the City of San Jose.

Catholic Charities of Santa Clara County - $7,320 over three months to provide immediate financial support to San Jose flood victims.

Catholic Charities of Santa Clara County - $30,000 over nine months to pilot the Senior Bites Network, a community of local restaurants that offer older adults meals at lower price points.

Catholic Charities of Santa Clara County - $50,000 over 12 months to expand, evaluate and develop a sustainability plan for phase two of the Senior Bites Network.

City of San Jose, Department of Parks, Recreation and Neighborhood Services - $20,000 over four months to support the third annual VivaCalle San Jose.

Cristo Rey San Jose High School - $25,052 over 12 months to support the organization’s Health and Wellness Program.

Fresh Approach - $58,732 over 12 months to increase access and affordability of fresh fruits and vegetables in low-income areas in Santa Clara County through Freshest Cargo, a farmers’ market on wheels.

Happy Hollow Foundation - $12,000 over six months to support the Senior Safari Walkabout, a free program for older adults that promotes physical activity and social engagement at the San Jose zoo.

Life Skills Training and Education Programs - $30,000 over 12 months to improve food access for low-income older adults living in four San Jose affordable housing communities and establish a model program that can be replicated at other housing sites.

Live Oak Adult Day Services - $10,000 over 12 months to provide free healthy food to low-income older adults who have chronic end-stage diseases and mobility challenges.

Public Health Institute - $486,788 over 12 months to support the Public Health Professional Development Program.
Sacred Heart Community Services - $48,414 over 18 months to increase urban agriculture by transforming vacant, blighted land into sustainable local food sources through the implementation of Assembly Bill 551, the Urban Agriculture Incentive Zone in San Jose.

Santa Clara County - $300,000 over 24 months to support the Whole Person Care Program, targeting high-need older adults and providing them with appropriate wrap-around services.

Silicon Valley Council of Nonprofits - $55,500 over 12 months to continue its partnership with the Aging Services Collaborative to impact public policy changes and increase funding of safety net services for low-income seniors in Santa Clara County.

Silicon Valley Leadership Group Foundation - $45,000 to engage and promote regular physical activity for children in high-need after school programs.

Sun Street Centers - $50,000 over 12 months to open the first state-licensed residential substance abuse treatment facility for women with young children in Hollister.

The Food Trust - $90,320 over six months as The Health Trust's final investment in the Healthy Cornerstore Program in San Jose.

Tower Foundation, San Jose State University - $90,000 over 12 months to provide expungement services to individuals who are in custody to increase their access to employment, housing, and safety net services.

Valley Verde - $42,000 over 12 months to increase food security for low-income seniors and families through a long-term self-sufficient home gardening program at affordable housing complexes.

Veggielution - $14,307 over 12 months to promote and encourage increased consumption of fresh fruits and vegetables through the Veggie Voucher Program at Veggielution, targeting families with children with and at-risk of developing diabetes.

Veggielution - $46,784 over 12 months to implement the Neighborhood Harvest Program, a fruit tree gleaning program targeting east San Jose homeowners.

Youth Alliance - $75,000 to strengthen its organizational capacity to provide critical services to the most hard-to-reach and underserved families and youth in Northern San Benito County.
Live Oak Adult Day Services – a grant recipient tied to our Food for Everyone work – provides free healthy food to low-income older adults who have chronic end-stage diseases.

As a beneficiary of the Applied Materials Silicon Valley Turkey Trot, we are able to offer Better Choices, Better Health – one of our core Health Education Workshops providing individuals the tools needed to live healthier and more independent lives.
Fresh Approach - a grant recipient - increases access and affordability of fresh fruits and vegetables in low-income areas of Santa Clara County through Freshest Cargo, a farmers’ market on wheels.

San Jose City Councilmember Raul Peralez, and Santa Clara County Supervisor Ken Yeager celebrate Valley Verde’s Greenhouse - the first Urban Agriculture Incentive Zone in the City of San Jose, made possible by our grantee Sacred Heart Community Services’ advocacy efforts for the local implementation of Assembly Bill 551.
FOODBasket Delivery - a product of our Food for Everyone work - increases food security for 70 of our high-need Permanent Supportive Housing clients by providing them with bags or boxes of food filled with non-perishables, produce, and/or cooked or no-cook food.
As an ADVOCATE

We collaborate with government officials, policymakers, local leaders, and community-based organizations to influence policies and advocate for initiatives affecting vulnerable populations. Here are some of the items we tackled on our advocacy agenda during Fiscal Year 2017:

✅ Food Security

Following the release of our healthy food access assessment, Food for Everyone, we convened government officials, housing developers, property managers, and service providers to understand how to increase food security for low-income older adults living in affordable housing and recently housed individuals in permanent supportive housing. What resulted was the creation of new housing-based food access strategies - including new Food for Everyone grants and creation of the FOODBasket Delivery program for some of our Permanent Supportive Housing clients (see page 5). These efforts will increase food security for over 5,000 individuals.

✅ Getting to Zero

Led by Santa Clara County Supervisor Ken Yeager, and with funding from the Santa Clara County Public Health Department, we launched the Getting to Zero Silicon Valley-Santa Clara County Initiative. Through a collaborative, countywide, multi-sector, and multidimensional approach, this four-year initiative aims for zero new HIV infections, zero HIV-related deaths, and zero HIV stigma and discrimination in Santa Clara County.

✅ Measures A & B

We, along with our program Destination: Home, supported, endorsed, and helped advocate for the passage of Santa Clara County Ballot Measure A (a $950M affordable housing bond) and Measure B (a 30-year half-cent sales tax to enhance transit, highways, expressways, and active transportation).

Additionally, we advocated that Measure A affordable housing projects include supportive services models specifically designed for Long Term Services and Support (LTSS) clients - older adults and adults with disabilities who need support living independently in the community. We also successfully advocated that the County of Santa Clara Office of Supportive Housing prioritize the LTSS population under the Supportive Housing Loan program, guiding development of Measure A projects moving forward.

✅ Fluoride

Our efforts as the leader of a coalition of community partners to fluoridate San Jose’s drinking water took a major step forward as Santa Clara Valley Water District began adding fluoride at its Santa Teresa Water Treatment Plant. As a result, people in east San Jose, Almaden Valley, and Santa Teresa who are customers of San Jose Water Company began receiving fluoridated water.

✅ Older Adult Advocacy

We successfully advocated that the County of Santa Clara include older adults in their Whole Person Care expansion application to the State. The State-approved expansion will bring $3.4 million of new funding to the County to support the care, integration, and redesign of the service system that benefits the LTSS population.

Additionally, we advocated that the County implement a shared housing program to allow for more affordable housing opportunities, especially for older adults. As a result, the Office of Supportive Housing received funding to implement a shared housing pilot program.
Financial Overview

Consolidated Statement of Financial Position

FISCAL YEAR ENDED JUNE 30, 2017

ASSETS

Cash and cash equivalents .......................................................................................... $3,739,000
Investments ............................................................................................................... $94,437,000
Receivables and prepaids ............................................................................................ $5,329,000
Property and equipment (net) ..................................................................................... $5,017,000
Other assets ................................................................................................................. $7,749,000
TOTAL ASSETS ........................................................................................................... $116,271,000

LIABILITIES

Accounts/Grants payable ............................................................................................ $1,661,000
Other accrued expenses .............................................................................................. $1,337,000
TOTAL LIABILITIES ......................................................................................................... $2,998,000

NET ASSETS

Unrestricted ............................................................................................................. $108,706,000
Temporarily restricted ................................................................................................. $4,396,000
Permanently restricted ............................................................................................... $171,000
TOTAL NET ASSETS ................................................................................................... $113,273,000

TOTAL PROGRAMMATIC EXPENDITURE HISTORY

($ in Thousands)

Total programmatic expenditure is made up of three line items: Services, Grants, and Financial Administrative Support Services, as identified on the ‘Expenses’ table to the right.
Consolidated Statement of Activities
July 1, 2016 - June 30, 2017

REVENUE

Public support ............................................... $16,143,000
Net investment & other revenues ................. $10,782,000
Fee for service & other fees ............................ $3,661,000
TOTAL REVENUE ..................................... $30,586,000

EXPENSES

Services .................................................................. $15,126,000
Financial Administrative Support Services (FASS)* .......................................................... $2,614,000
Grants** .................................................................. $2,335,000
Management & general .............................. $2,249,000
Fundraising ........................................................ $466,000
TOTAL EXPENSES ........................................ $22,790,000

Special Notes:
*wholly owned subsidiary of The Health Trust
**includes grants made by The Health Trust and Destination: Home, a program of The Health Trust
Thank You to Our Supporters

Building health equity is only made possible by the generosity of our funders, donors, and volunteers. As a 501(c)3 nonprofit, these partners play a vital role by supporting our work. Because our assets are used to support administrative costs, 100% of all donations are used to directly support our services. Thank you to all of our Fiscal Year 2017 funders, donors, and volunteers.

Corporate Volunteers

Corporate volunteers play an integral role in helping us deliver vital services. For volunteer opportunities, contact us at volunteers@healthtrust.org

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Google
GoPro
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Invisalign
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Rosewalk Apartment Homes
Sereno Group
Staples
VMware
WePay
Wells Fargo
Eaves West Valley

Wellness Visionaries
$500,000 & up
City of San Jose Department of Housing
County of Santa Clara Public Health Department
FIRST 5 Santa Clara County
Tides Foundation - Convergence Partnership Fund

Wellness Champions
$100,000 to $499,999
Applied Materials Silicon Valley Turkey Trot / Silicon Valley Leadership Group Foundation
Corporation for National and Community Service - AmeriCorps VISTA
County of Santa Clara Behavioral Health Services Department
County of Santa Clara Office of Supportive Housing
County of Santa Clara Social Services Agency
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U.S. Department of Agriculture - Institute of Food and Agriculture

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Every attempt has been made to assure the accuracy of these lists. Please email donations@healthtrust.org to address any errors or omissions. Thank you for your support.
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